

# **EXECUTIVE SUMMARY**

The THB Small Cap Core Strategy (the "Strategy") seeks long-term capital appreciation over full market cycles by using a disciplined, actively managed approach. The Strategy typically holds 60–80 securities from the approximately 2,000 stocks within the Russell 2000<sup>®</sup> Index and has a high active share. THB believes that the small-cap universe is inefficient and that a focused portfolio of high-quality securities in the space can offer strong risk-adjusted returns. THB Small Cap Core Strategy underperformed the benchmark by 6.60% in the fourth quarter and underperformed the benchmark by 5.86% for the trailing one-year period (net of fees).

## **MARKET REVIEW**

The U.S. presidential election had a significant impact on equity returns during the quarter. President-elect Trump's victory caused notable market movements, including short covering, strong performance in high-risk stocks, and a shift in investor focus toward areas expected to benefit from the incoming administration.

Across all market cap ranges, value stocks underperformed compared to growth stocks, as more speculative sectors—typically a larger part of growth-style benchmarks—outperformed. The Russell Midcap<sup>®</sup> Growth Index posted a return of 8.14%, while the Russell Midcap<sup>®</sup> Value Index declined by 1.75%; the Russell 2000<sup>®</sup> Growth Index delivered a gain of 1.70%, compared to a negative return of 1.06% for the Russell 2000<sup>®</sup> Value Index; and the Russell Microcap<sup>®</sup> Growth Index gained 11.55% compared to the Russell Microcap<sup>®</sup> Value Index, which returned 2.67%.

Returns in the Russell 2000<sup>®</sup> Index were highly concentrated, **as approximately 360% of the benchmark return came from five securities.** Four of the five top benchmark performers were **unprofitable companies**.

Mega-cap technology (as measured by the NYSE FANG Index) led the markets and was up 15% during the quarter compared to 2.41% for the S&P 500<sup>®</sup> Index, 0.62% for the Russell Midcap<sup>®</sup> Index, and 0.33% for the Russell 2000<sup>®</sup> Index.

# **U.S. Presidential Election**

Donald J. Trump won the U.S. presidential election in a decisive manner, securing 312 Electoral College votes and 77.3 million (49.9%) of the popular vote. Alongside his victory, Republicans also gained control of the Senate and maintained their majority in the House of Representatives. This Republican sweep of two branches of government was considered a possibility but not widely anticipated.

The scope of President-elect Trump's victory is expected to significantly influence both the type and timing of initiatives under the Trump 2.0 administration. Compared to his first term, Trump 2.0 is likely to move more swiftly in implementing policies. The combination of the Republican sweep, the breadth of electoral success, and lessons learned during his first administration will likely expedite planned changes starting on Inauguration Day (January 20, 2025).

However, narrow majorities in both the Senate and the House may pose challenges to executing the administration's agenda. Presidentelect Trump has acknowledged that during his first term, he was not fully acquainted with the operational dynamics of Washington, D.C. and retained too many managers from the prior administration within government agencies.

News reports and comments from his advisors suggest that the incoming Trump administration is now better prepared and ready to act decisively post-inauguration. As a result, we anticipate policy shifts to occur at a significantly faster pace.

#### **Broader Acceptance**

President-elect Trump's unexpected victory in 2016 surprised many individuals, businesses, and institutions, leading to strong and often reflexive reactions toward the outspoken Washington, D.C., outsider. While Trump's approach remains largely unchanged, reactions to his anticipated second term are more positive and supportive, particularly among leaders in the business community.

Following the election, executives from major U.S. corporations have expressed their support for the new administration and its policies. Here are some notable statements:

**Jamie Dimon, CEO of JPMorgan Chase:** "A lot of bankers, they're dancing in the streets because they've had successive years of regulations, a lot of which stymied credit. I applaud any government that says, 'I'm going to make government more efficient." – *quoted by Forbes, Nov. 24, 2024* 

Jeff Bezos, Founder of Amazon and CEO of Blue Origin: "I'm actually very optimistic this time around," Bezos said onstage during a wide-ranging interview at *The New York Times*' DealBook Summit in New York. "He [Trump] seems to have a lot of energy around reducing regulation. If I can help do that, I'm going to help him... We do have too many regulations in this country." –quoted by the Associated Press, Dec. 4, 2024

**Arvind Krishna, CEO of IBM:** "Business does a lot better when uncertainty goes away. We are hopeful that there is going to be a lot more innovation and less regulation." – *guoted by Yahoo Finance, Nov. 24, 2024* 

**David Solomon, CEO of Goldman Sachs:** The Trump administration "appears to be one that's going to be running a growth-y playbook, which will be good for Goldman Sachs. I am quite optimistic that this administration is going to run a very, very pro-growth agenda." *–quoted by Bloomberg, Dec. 10, 2024* 

#### **Small Business Optimism Surges Higher**

Small business optimism spiked higher in the first post-election measurement, which we believe reflects support for the Trump administration's policies and people appointed to key positions within the administration. The NFIB (National Federation of Independent Businesses) survey represents approximately 600K small businesses that employ approximately 7 million people.

"The election results signal a major shift in economic policy, leading to a surge in optimism among small business owners....Owners are particularly hopeful for tax and regulation policies that favor strong economic growth as well as relief from inflationary pressures. In addition, small business owners are eager to expand their operations," NFIB Chief Economist Bill Dunkelberg said in a Dec. 10, 2024, press release published by the NFIB.





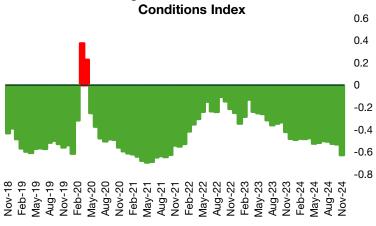
Source: NFIB

In addition to rising optimism, surveys revealed easing uncertainty, improving hiring plans, and increased sales expectations.

## **Credit Conditions Support Business Expansion**

As shown in the illustration below, credit conditions have steadily improved (become more accommodative) during the past two years. Current levels highlight the strength of U.S. banks and their willingness and ability to provide the credit needed for business expansion. We believe rising optimism levels combined with accommodative credit conditions provide a positive backdrop for the U.S. economy.

Chicago Fed National Financial



Source: Federal Reserve Bank of Chicago

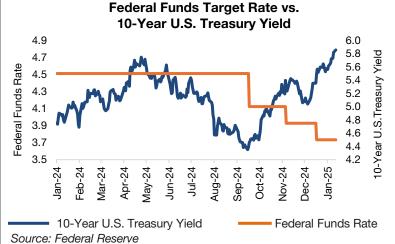
#### **Trump 2.0: Risks and Opportunities**

The Trump administration's mandate emphasizes disrupting the status quo in Washington, geopolitics, and the business community. As mentioned earlier, this approach seems to have broad support. Disruption inherently carries risks, creating both winners and losers in the evolving landscape. Although it is impossible to predict all outcomes and unintended consequences, there is some clarity regarding some of the risks and opportunities within the equity markets.

#### RISKS

#### **Interest Rates**

Interest rates (as measured by the 10-year U.S. Treasury note ) have continued to move higher even as the Federal Reserve has begun easing monetary policy and cutting the federal funds rate. Interest rates may be moving higher due to a confluence of factors. U.S. deficits remain elevated, and President-elect Trump's policies may increase economic growth and concerns over future inflation expectations.



#### **Government Spending**

Changes to U.S. federal government spending, which accounts for approximately 23% of the country's GDP, could have long-term benefits for reducing the national deficit. However, these shifts also pose risks for companies that rely heavily on government contracts. As the administration seeks to curb excessive spending, affected companies may face declines in revenue or profit margins.

- Defense contractors: While overall defense spending may rise, certain companies could be at risk if their products are viewed as unnecessary or if they are perceived as overcharging the government.
- Consultants: The federal government outsources a significant amount of work in areas like IT, cybersecurity, and logistics.
  Companies in these sectors may face risks if it is determined that these activities could be handled more cost-effectively in-house or if they are deemed unnecessary altogether.

# Healthcare and Related Industries: President-Elect Donald Trump's Nomination of Robert Kennedy Jr. for HHS

Donald Trump has nominated Robert Kennedy Jr. to lead the Department of Health and Human Services (HHS), a large agency overseeing key sub-agencies like the Food and Drug Administration (FDA), National Institutes of Health (NIH), Centers for Disease Control and Prevention (CDC), Medicare and Medicaid, and the Office of the Surgeon General.

Kennedy's views on healthcare may pose challenges to various industries, including healthcare, pharmaceuticals, and food production.

- Pharmaceuticals / Biotechnology: Kennedy, a vocal critic of industry practices and FDA compensation methods, has expressed concerns about direct-to-consumer pharmaceutical advertising, which he notes is allowed only in the U.S. and New Zealand. Restricting such ads—currently a significant driver of industry revenue—could negatively impact pharmaceutical companies. He has also discussed policies like drug price caps, increased vaccine testing, and removing the liability shield for vaccine producers, all of which could disrupt the industry.
- Nutrition, Chemicals, Additives: Kennedy believes that many chronic illnesses in the U.S. result from harmful chemicals in food and poor dietary habits. He may push for stricter standards on pesticides, chemicals, and food additives. For instance, he has highlighted that the U.S. permits additives like Red Dye 3, Titanium Dioxide, Potassium Bromate, Propylparaben, and Brominated Vegetable Oil, which are banned in Europe. Stricter labeling or restrictions on these substances could harm producers of certain additives and increase costs for food manufacturers.

#### **Immigration Enforcement**

Trump campaigned on stricter enforcement of immigration laws and to stop the flow of migrants illegally crossing the U.S. borders. While it is technically illegal to do so, certain industries do employ a significant number of illegal immigrants. The construction, agriculture and hospitality industries are the largest employers of illegal immigrants and may experience worker shortages and higher wages under the new administration.

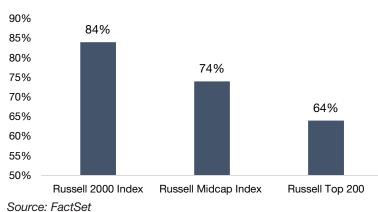
# **OPPORTUNITIES**

#### **Corporate Tax Reform**

President-elect Donald Trump has proposed lowering the corporate tax rate from the current 21% to 15% *for companies that produce domestically*. This reduction would place the United States at the lower end of corporate tax rates among G7 countries.

Small and mid-sized companies, which typically have a higher proportion of domestic production compared to large-cap companies, are likely to experience the most immediate benefits from this change.

- Reduced tax expenses
- Increased discretionary cash flows



**Domestic Revenue % Total** 

#### Deregulation

During his first term, President-elect Donald Trump introduced a policy requiring the removal of two existing regulations for every new regulation implemented. Coupled with the recent Supreme Court decision overturning the Chevron Doctrine, these measures are expected to significantly curtail the regulatory authority of federal agencies.

Smaller companies, in particular, stand to benefit from deregulation. Increased regulatory requirements impose both hard costs, such as expenses for lawyers and consultants, and soft costs, including the time that management must dedicate to compliance—burdens that are often more challenging for smaller businesses to absorb.

#### **Championing Innovation**

President-elect Trump has also stated he wants to "champion innovation" and specifically mentioned cryptocurrencies, artificial intelligence, and space. These areas of the economy are already experiencing powerful secular tailwinds, and it appears they receive strong support from the incoming Trump administration. Each of the industries has sizable ecosystems supporting it which may provide attractive investment opportunities.

- Cryptocurrencies: software, power generation
- Artificial intelligence: power generation, implementation
- Space: logistics, rockets, fuel

#### **Energy Dominance**

President-elect Trump has stated he intends to make the U.S. the world's dominant energy producer. Currently it is second to China in energy production, but the U.S. is the largest oil and gas producer in the world and a net exporter. How much further production can grow will likely be determined by market dynamics. Rising power demands driven by artificial intelligence (Al) could amplify pressure for cheap, reliable sources of energy. Large technology companies are investing in nuclear power (Trump supports nuclear) to satisfy surging power demand. Supplying rising domestic energy needs plus increasing exports should lead to higher capital spending and investment opportunities.

#### **Geopolitics and Energy**

China and Russia continue to deepen their diplomatic ties despite a history of strained relations. Their partnership is largely motivated by a shared objective: challenging the U.S.-led global order that has prevailed since the end of World War II. This rivalry is expected to manifest through ongoing proxy wars, espionage, and cyberattacks as both sides seek strategic advantages.

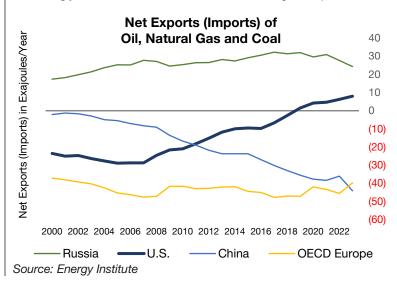
China holds a dominant position in this alliance, with trade dynamics reflecting the imbalance. China accounts for approximately 27% of all goods traded by Russia, while Russia represents only about 3% of China's total trade. A significant factor in this relationship is hydrocarbons.

Russia's vast energy resources have enabled it to sustain its economy and fund the Ukraine conflict. With ample domestic production, Russia avoids dependence on imports while selling surplus hydrocarbons to support its economy despite challenges arising from the Ukraine war. Additionally, selling these resources, often traded in U.S. dollars, helps mitigate the effects of currency weakness.

The chart below illustrates energy production and consumption trends across various global regions. Positive values indicate energy selfsufficiency, enabling countries to export surplus hydrocarbons.

- The U.S. and Russia have excess supplies.
- The U.S. shale revolution enabled the U.S. to grow the economy without needing to import products.
- Both China and Europe are energy short and will need to continue importing.

As Europe and other countries look to replace Russian energy supplies, opportunities will arise for U.S. energy producers, service companies, and transport vessels. Energy security will become an increasingly critical issue in a world that is becoming more polarized.



#### **BENCHMARK PERFORMANCE**

The Russell 2000<sup>®</sup> Index (the "Index") returned +0.33% in 4Q 2024. Information Technology (+9.81%) was the best performing sector in 4Q, followed by Consumer Staples (+5.62%) and Industrials (+4.05%). Health Care (-7.57%) was the worst performing sector, followed by Real Estate (-5.97%) and Materials (-4.69%).

#### **PORTFOLIO PERFORMANCE & POSITIONING**

The THB Small Cap Core Strategy returned -6.27% in USD (net of fees) in 4Q, underperforming the Index by 660 bps.

The portfolio saw positive contribution from underallocation to Real Estate (+0.40%), Utilities (+0.14%), and Consumer Staples (+0.11%). Negative contribution came mainly from stock selection in Information Technology (-2.30%) and Consumer Discretionary (-1.29%), as well as overallocation to Consumer Discretionary (-0.93%).

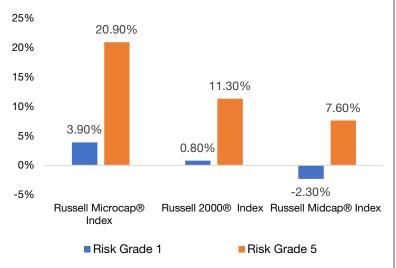
The portfolio's top five performing stocks (from a contribution standpoint) were Vericel Corporation (Health Care, +0.46%); AAON, Inc. (Industrials, +0.28%); Advanced Energy Industries, Inc. (Information Technology, +0.19%); Stifel Financial Corp. (Financials, +0.14%); and Sterling Infrastructure, Inc. (Industrials, +0.14%).

The bottom five performing stocks (from a contribution standpoint) were Insight Enterprises, Inc. (Information Technology, -0.65%); ePlus, Inc. (Information Technology, -0.64%); STAAR Surgical Company (Health Care, -0.58%); UFP Technologies, Inc. (Health Care, -0.49%); and Neogen Corp. (Health Care, -0.48%).

During the quarter, our portfolio companies announced 17 acquisitions and 11 stock repurchase authorizations.

A significant detractor from the strategy's performance relative to the benchmark during the quarter was outsized performance by high-risk, speculative companies within the benchmark. Our investment approach intentionally avoids these stocks within our investment universe.

Our proprietary risk management tool, THB Risk Grade, allows us to both manage risk and also track how risk cohorts are performing within the benchmark. During the quarter, the highest-risk stocks (Risk Grade 5) outperformed all other Risk Grades by a sizable margin across all market capitalization ranges, as indicated in the chart below. Risk Grade 1 is the lowest risk and Risk Grade 5 is the highest risk.



Source: THB

# Risk Grade Performance (Q4 2024)

Our strategy is underweight and has little to no exposure to the riskiest stocks in the benchmark (see table below). When high-risk stocks outperform, it creates a significant headwind for relative strategy performance.

#### **THB RISK GRADE**

	1	2	3	4	5
THB Small Cap Core Strategy	33%	39%	18%	8%	1%
Russell 2000 <sup>®</sup> Index	26%	27%	22%	16%	9%

Source: THB

#### Arcosa, Inc.

Arcosa, Inc. is a new addition to the strategy and will benefit from continued infrastructure spending and onshoring. Arcosa is a leading manufacturer of construction aggregates, steel structures, and inland barges in the U.S., benefiting from higher spend on infrastructure. The company has a significant presence in Texas, where migration patterns are a tailwind for construction activity. The market for aggregates is localized and capacity-constrained, lifting average prices of crushed stone, gravel, sand and limestone as limited supply meets surging demand for construction. Funding from the Infrastructure Investment and Jobs Act and the Inflation Reduction Act is beginning to flow through, creating strong activity levels for Arcosa's construction products and engineered structures.

Arcosa executed the largest acquisition in its history in August 2024 with the purchase of Stavola Asphalt, a New York–New Jersey aggregates company with quarries and plants in the area; the deal had the goal of expanding Arcosa's footprint, increasing its exposure to aggregates, lifting margins, and reducing cyclicality. The company has increased its exposure to aggregates significantly, going from 33% of EBITDA in 2018 to 65% of EBITDA after the acquisition. Arcosa bought Stavola for \$1.2 billion and is undergoing deleveraging, with EPS accretion targeted for 2026. The company is also executing a good capital allocation policy, with a recent \$50 million share buyback announced in December 2024.

# OUTLOOK

Our focus on smaller U.S. companies provides unique insights into how a broad range of American entrepreneurs perceive the economy and political landscape, and how they anticipate changes in a post-election world. Through pre- and post-election conversations with management teams, two key topics consistently arise: regulation and taxation. There is a clear sense of increased optimism as corporations expect a progrowth, less-regulated business environment.

While some benefits of these policy changes can be directly quantified, there are also likely secondary effects that will contribute positively. For example, merger and acquisition activity is expected to rise as companies look to deploy excess cash, and U.S. corporations may become more attractive from both a tax and growth perspective.

However, there are concerns worth monitoring, such as higher interest rates and potential geopolitical issues that could arise.

We believe Trump 2.0 will provide a durable, positive backdrop for smaller and mid-size U.S. companies. We will remain watchful of current policies and the administration's plans as we seek to position the strategy efficiently.

# Top 10 Holdings (%)

as of December 31, 2024

Holding	Rep. Account
Latham Group Inc	3.38
BrightSphere Investment Group Inc	3.13
Atmus Filtration Technologies, Inc.	2.70
CorVel Corporation	2.51
Advanced Energy Industries, Inc.	2.42
Vericel Corporation	2.32
ESCO Technologies Inc.	2.31
Hawkins, Inc.	2.31
Halozyme Therapeutics, Inc.	2.29
ePlus inc.	2.22

# Sector Diversification (%) as of December 31, 2024

Sector	Rep. Account
Communication Services	-
Consumer Discretionary	14.62
Consumer Staples	0.75
Energy	4.26
Financials	14.74
Health Care	16.11
Industrials	27.93
Information Technology	14.67
Materials	6.23
Real Estate	-
Utilities	_
Cash	0.69

#### Performance

Average Annual Returns (%) as of December 31, 2024

THB Small Cap Core Composite	QTD	YTD	1-YR	3-YR	5-YR	10-YR	Since Inception (January 1992)
Gross of Fees	-6.06	6.63	6.63	2.08	11.64	9.93	10.97
Net of Fees	-6.27	5.68	5.68	1.14	10.60	8.88	9.89
Russell 2000 <sup>®</sup> Index	0.33	11.54	11.54	1.24	7.40	7.82	9.24

Past performance cannot guarantee future results. Returns for periods greater than one year are annualized. Returns are expressed in U.S. dollars and reflect the reinvestment of dividends and other earnings. Composite and benchmark returns are presented net of non-reclaimable withholding taxes, if any. Gross-of-fees returns are presented before management and custodial fees but after all trading expenses. Net-of-fees returns reflect gross performance less investment management fees. Net-of-fees returns are calculated by deducting 1/12 of the highest tier of the standard fee schedule in effect for the period noted (the model fee). The composite model fee for each period is either the highest tier of the current fee schedule or a higher value, whichever is required to ensure the model composite net-of-fee return is lower than or equal to the composite net-of-fee return calculated using actual fees. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. The firm's fees are available on request and may be found on Part 2A of its Form ADV.

# All investments carry a certain degree of risk including the possible loss of principal, and an investment should be made with an understanding of the risks involved with owning a particular security or asset class.

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Information relating to portfolio holdings is based on the representative account in the composite and may vary for other accounts in the strategy due to asset size, client guidelines and other factors. The representative account is believed to most closely reflect the current portfolio management style.

The THB Small Cap Core Composite contains fully discretionary small-cap equity accounts and for comparison purposes is measured against the Russell 2000<sup>®</sup> Index. Beginning June 1, 2016, there is no minimum account size for the composite. From January 1, 1996, to June 30, 2016, the minimum account size for this composite was \$20 million. Prior to January 1, 1996, the minimum account size was \$10 million. Due to an error in calculation, the composite dispersion value was revised for 2001 and 2008. The objective of the THB Small Cap Core Strategy is to capture multi-investment themes across five broad sectors in a risk-averse portfolio. The Strategy implements a disciplined long-term approach, with an average portfolio turnover of 50%–60%. The focus of the strategy is on smaller companies in the US market that are under-researched and overlooked.

**The Russell 2000<sup>®</sup> Index** is a market-capitalization-weighted index that measures the performance of the 2,000 smallest U.S. stocks by market capitalization in the Russell 3000<sup>®</sup> Index.

Index returns are provided to represent the investment environment during the periods shown. Index performance does not reflect management fees, transaction costs or expenses that would be incurred with an investment. One cannot invest directly in an index. **Past performance does not guarantee future results.** 

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